# The World's Best<br/>IN ONE SERIESImage: Second second

# HOSTING OPPORTUNITY





Owned and operated since 2012 by Sportsnet, the Pinty's Grand Slam of Curling is an annual series comprised of the top-ranked curling men's and women's teams in the world, and is the largest and most lucrative event series on the professional tour.

The GSOC is the only series of televised curling events that feature international teams, and merit-based fields -> spotlighting the best players in the world at every event.

Our events showcase both men's and women's fields with equal prize purses & equally dedicated broadcast hours.

Over 165 hours of live national coverage per season on SN

9 Million+ Canadian TV audience reach plus international streaming





#	Event	Date	Format
1	HEARINGLIFE TOUR CHALLENGE	October	Two Tiers, 32 teams per Tier, Round Robin (2 ice pads)
2	BOOST NATIONAL	November	16 Men, 16 Women, Round Robin
3	WORLD FINANCIAL GROUP MASTERS	December	16 Men, 16 Women, Round Robin
4	CO-OP CANADIAN OPEN	January	16 Men, 16 Women, Triple Knockout
5	PRINCESS AUTO PLAYERS' CHAMPIONSHIP	April	12 Men, 12 Women, Round Robin





# **KEVIN MARTIN**

- CURLING HALL OF FAME MEMBER
- 18 TIME GRAND SLAM CHAMPION
- OLYMPIC GOLD MEDALIST
- SPORTSNET CURLING COMMENTATOR



**I** don't think curling has never been in such a great position, the strength of this sport has never been where it is today. The Grand Slam model is driven by the players - their input and support has fuelled this growth and continues to strengthen the product. I am truly excited to be a part of this property.







# **VENUE REQUIREMENTS**



#### **ARENA GENERAL**

- □ Seating capacity from 2000 3000+
- Sound system in the arena with wireless mics
- □ Area to rig an LED screen (if not existing)
- □ 5 adult dressing rooms (2 women/2 men/1 Production office)
- □ Room for Sportsnet TV interviews (10 x 12 can be a dressing room or in close proximity)
- □ Room in venue for volunteer lounge
- Area for 5 statisticians that overlooks the ice surface (can be on concourse or in a media booth)
- □ Hardwire for stats area and production office + stats area, WIFI available for media
- Area for catering up to 60 people (crew/players)
- Room in venue for Grand Slam Social House (beer garden) 200 + people
- Concession area with deep fryers to prepare product provided by Pinty's for on ice Pinty's Pub
- D Parking for 20 player vans
- Access to tables and chairs



#### **ICE BUILD**

- □ Ice plant has dehumidification
- □ All arena glass and poles can be removed and stored
- □ Ice maker has access to ice plant throughout the event

#### **BOX OFFICE / TICKET SALES**

- □ Fully functional ticket office (GSOC has a preferred vendor if non existing)
- □ Have the ability to map seating chart for fans to pick their own seats

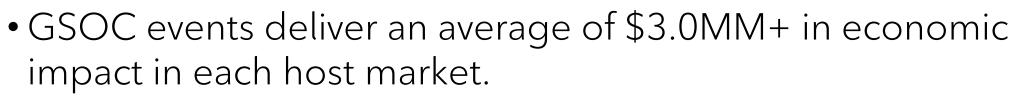
#### BROADCAST

- Arena ceiling is 20+ feet above the arena ice for rigging cameras and lights
- □ Area outside of ice plant that production truck can park
- □ Parking for 16-20 crew vehicles

#### ACCOMMODATONS

□ Hotel accommodations with minimum 120 rooms within 20 KM of the arena (GSOC will negotiate contract and book rooms)





- National exposure to over 2.0 million viewers on Sportsnet.
- Integrated local sponsorships including sampling or experiential opportunities can deliver 1-on-1 conversations to consumers in your market.
- Directly impact sales by gaining valuable awareness with an extremely loyal group of fans.
- Support your community and the growth of the sport of curling
- Association with a top-tier professional sporting event.

The Grand Slam of Curling offers integrated, fully customizable turn-key solutions at every Event that allow brands to own the attention of curling fans with exclusive local partnerships.



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# HOSTING FEE





# Hosting Fee: \$250,000

## **GSOC/Event will provide:**

- 27+ hours of national broadcast
- National and local marketing campaign (avg. \$500,000 value)
- Economic Impact of \$3M +
- \$50,000 in assets (:30 commercial spots, in-ice logos, rink boards)
- Top men's and women's teams in the world

## **Host Revenues:**

- 50% ticket sales
- All grants
- All local sponsorship sales (GSOC to provide assets and rate card guidance)
- 50/50 raffle sales
- All concessions in venue
- Please note this is a Canadian hosting model international requests will vary based on location



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- All local sponsorship sales (GSOC to provide assets and rate card guidance)
- 50/50 raffle sales
- All concessions in venue
- Please note this is a Canadian hosting model international requests will vary based on location

## **Average Event Revenues - Option 1**

- 1. Ticketing: \$100,000
- 2. Tourism, Provincial and City grants: \$200,000+
- 3. Local sponsorships: \$110,000+
- 4. Social House: \$20,000
- 5. 50/50: \$35,000
- 6. Concessions/alcohol sales: \$20,000

## **Average Event Revenues - Option 2**

- 1. Ticketing: \$200,000
- 2. Tourism, Provincial and City grants: \$200,000+
- 3. Local sponsorships: \$110,000+
- 4. Social House: \$20,000
- 5. 50/50: \$35,000
- 6. Concessions/alcohol sales: \$20,000

# \$485,000

# \$ 585,000

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Grand Slam of Curling Property Overview: <u>https://youtu.be/x3joWDQDPsU</u>

Arena Transformation: <u>https://www.youtube.com/watch?v=O5IgaTq8cQ4</u>

Promoting the Players:

- The Sheet Show exclusively at the Grand Slam events: <u>https://www.youtube.com/watch?v=9jhKhkYl3Lw</u>
- Pinty's Pub Chat: <u>https://www.youtube.com/watch?v=o2bPquFrdOc</u>
- Grand Slam of Curling team feature: <u>https://www.youtube.com/watch?v=jOulxAm7d2M</u>

The best shots from the best players in the world that can be playing in your community: <u>https://www.youtube.com/watch?v=vY1TQ9pb2J4</u>

# If you would like to host one of the Pinty's Grand Slam of Curling events in your community, please contact Kristi Petrushchak at <u>Kristi.Petrushchak@sportsnet.rogers.com</u> or call 416-409-5675.

We hope to bring this event to you soon!

SPORTSNET

**TRURO, NS** - "A recent curling spiel generated more than **\$1.25 million** in direct benefits to businesses in the greater Truro/Colchester County area, an economic impact assessment has determined.

That is the conclusion of a Sport Tourism Economic Assessment Model provided by the Canada Sport Tourism Alliance from the Pinty's Grand Slam of Curling 2015 Masters, held at the Rath Eastlink Community Centre (RECC) from Oct. 27 to Nov. 1, featuring the top 15 men's teams and 15 women's teams based on the World Curling Tour's order of merit."

http://www.trurodaily.com/News/Local/2015-12-10/article-4371569/Pinty%26rsquo%3Bs-Grand-Slamgenerates-more-than-%241-million-to-localeconomy/1

### City thanks everyone involved in Grand Slam curling

JOHN CAIRNS , STAFF REPORTER / BATTLEFORDS NEWS-OPTIMIST FEBRUARY 3, 2017



Team Gushue salutes the crowd at the North Battleford Civic Centre after their 8-3 win over Team Edin in the Pinty's Grand Slam of Curling's Meridian Canadian Open. Photo by Lucas Punkari

The City of North Battleford continues to bask in the glow of the successful Pinty's Grand Slam of Curling event held in early January. Wednesday a news release was issued from City Hall in which they publicly thanked all of those involved in the effort.

Among those recognized were the volunteers who supported the effort and Twin Rivers Curling Club for backing the event and providing volunteers and logistical support. The Grand Slam committee was also recognized for organizing logistics, business and community organizations for their assistance and City departments.

The Meridian Canadian Open, one of seven Pinty's Grand Slam events across Canada this season, was described by the City as providing "wonderful entertainment and exposure for North Battleford."

The City also expressed pride in the community for coming together and in delivering the nationally televised event, played before near sellouts at the Civic Centre. "North Battleford is grateful for all of your support in this endeavour and in general, making this community the best," the City announcement stated.

## MEDIA COVERAGE

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#### CHATHAM DAILY NEWS NEWS ~

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#### Curling was a hot ticket

David Gough More from David Gough

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